

**UNIVERSITY INSTITUTE OF APPLIED MANAGEMENT SCIENCES PANJAB
UNIVERSITY, CHANDIGARH**

**MID SEMESTER EXAMINATIONS- MBA (SECTORAL MANAGEMENT) –1 SEM-
FEBRUARY, 2021**

IMPORTANT INSTRUCTIONS:

- 1) Please download the Question Paper immediately on receipt of the same.
- 2) Mark your attendance online After Receiving the Question Paper
- 3) **Select the Relevant Question Paper as per your Sectoral Area of Study/Functional Area**
- 4) Please put Roll No, Subject Code, Page No. and Signatures on all pages of the answer sheet
- 5) Maximum Number of pages in Answer Sheet are 16.
- 6) Timing of Examinations are 2.30 p.m. to 4.30 p.m.
- 7) Attempt Questions as per instruction in the question paper. ALL Questions carry Equal Marks
- 8) Preserve the original Answer Sheet. It may be required to be submitted at a later date.
- 9) The candidate will be required to submit a single PDF file of his/her answer sheet from their registered email address to the **NEW GOOGLE FORM** link <https://forms.gle/vK1mvfNc3WqR92Fq5> within 90 minutes from completion of examination i.e. till 1.30 p.m. (for Morning Session exam.) and till 6.00 p.m. (for Evening Session exam.) on the day of examination.

**UNIVERSITY INSTITUTE OF APPLIED MANAGEMENT SCIENCES
PANJAB UNIVERSITY CHANDIGARH**

MID TERM EXAMINATION, 1st SEMESTER, FEBRUARY 2021

CLASS:

MBA RETAIL MGT.

MBA BANKING AND INSURANCE MGT.- SECTION A

MBA IT AND TELECOM. MGT.

MBA INFRASTRUCTURAL MANAGEMENT

MBA HOSPITAL MGT.

MBA PHARMACEUTICAL MANAGEMENT

PAPER TITLE: ORGANISATIONAL BEHAVIOUR

PAPER CODE: MBA-1005

MAX. MARKS:15

TIME: 2 HOURS

Note: Attempt any 3 questions out of 5. All questions carry equal marks.

Q1. Write a detailed note on how you think the knowledge and application of Organisational Behaviour would have led to better management of the employees by the organisations during the Covid 19 pandemic. (5)

Q2. Make a list of your five major instrumental values and five terminal values. Elaborate how these values have been influencing your behaviour so far. Also state how you think these values are likely to influence your professional life in the future. (5)

Q3. What are the steps of the Rational Decision Making Model? What are the assumptions on which this model is based? (5)

Q4. Define the term 'Personality'. Elaborate the various factors that end up shaping the personality of any individual. (5)

Q5. The Maslow's Need Hierarchy Theory is the foundation of all the content theories of motivation. Explain the validity of this statement by a discussion of each of the content theories. (5)

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MID-TERM EXAMINATION OF MBA 1st SEMESTER, FEBRUARY 2021

PAPER TITLE: ORGANISATIONAL BEHAVIOUR

PAPER CODE: MBA-1005

CLASS:

**MBA BANKING AND INSURANCE MGT. SECTION-B,
MBA CAPITAL MARKETS**

MAX. MARKS: 15

TIME: 2 HOURS

Note: Attempt any 3 questions out of 5. All questions carry equal marks.

- Q1. What causes job satisfaction? How can we measure it?**
- Q2. Briefly explain the early theories of motivation? How are they applicable in current scenario.**
- Q3. Distinguish the following:**
- a) Functional Conflict and Dysfunctional conflict**
 - b) Perceived Conflict and Felt conflict**
- Q4. Define Power. Discuss the strategies for power acquisition with suitable examples.**
- Q5. What do you mean by Level 5 leaders? What are the actions which separate them from rest of the leaders and senior executives?**